NAME:Habeeb pasha CONTACT NO:97422 75079

Email ID : habeebpasha2022@gmail.com

ADDRESS:#31 26th b main 2nd cross Puttanpalya 9th block Jayanagar Bangalore -560069

EDUCATION QUALIFICATION:

* **SSLC - Vivekananda Educational Centre 2011**
* **Diploma In Civil Engineering 2012 – 2015**
* **11th & 12th - NWAC University 2015**
* **BBA – Bangalore University 2018**

**EXPERIENCE:**

* **1 year experience as Sales Executive in “Allies “ a Channel Partner firm where I was looking after sales, from getting the lead to crm till the closure From June 2018 To June 2019 - worked as sales executive as a CP for plotted development and apartments for CAT C Builders**
* **2 Years 5 experience As Sales Manager in ” Indent Incorporation Marketing llp” July 2019 To August 2021 – Worked as sales manager where I was handling 3 team leader and 28 employees where I was taking care from lead generation till sales and agreements.**
* **5 Months Experience As Sales Manager in Homzinterio And JackFruitHomz. September 2021 To January 2022. – Worked as sales Manager same as above mentioned.**
* **4 Months Experience In Space And Bricks As Sales Manager August 2022 – December 2022 – Worked as CP for CAT A builders (same as mentioned above)**
* **5 Months Experience In Mahendra Homes Pvt Ltd Builder Firm From November 2023 – March 2024 (Worked as Sales Manager for the project Mahendra Arto Helix In Electricity phase 1 where I was looking after sales from starting calling to closure and agreement)**
* **Personal details:**

D.O.B : 11th June 1995

Martial status :Single

Nationality: Indian Religion : Muslim

Language know : English, kannada, hindi

Hobbies: Long drive,

**PROFESSIONAL SUMMARY:**

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales, improving buying experience and elevating company profile with target market. Focused with proven record of outperforming sales objectives, exceeding service standards and outpacing performance

goals. Solid background with in-depth knowledge of related practices and market fluctuations. Motivated, team-oriented and enthusiastic about using skills to boost sales and support company success. Goal-oriented individual versed in greeting high-volume of customers and recommending merchandise based on individual requirements. Skilled at creating displays to promote higher sales, completing cash register transactions and maintaining accurate records of all transactions.

**SKILLS:**

* **Performance tracking and evaluations**
* **Rapport and relationship building**
* **Brand-building strategies**
* **sales techniques**
* **Business development**
* **Strategic planning**
* **New business development**
* **Direct sales**
* **Sales processes**
* **Territory management**
* **Coaching and mentoring**
* **B to B sales.**
* **Face to face marketing**

**DECLARATION:**

I hereby declare that above-mentioned information is correct to the best of my knowledge and belief.

Thanking you yours faithfully

Habeeb pasha