



Ashwin Kumar S

Summary: Dedicated in Automobile and Real estate industry as Manager role who has high levels of Drive & Dedication Adept at motivating & training sales personnel, achieving all sales revenue, goals & implementing effective sales floor marketing plans. Handled specialized luxury, classic cars & apartments, sites & joint ventures.

Work experience:

Mark Antony pvt ltd & Govind Raju constructions pvt ltd-Business development manager

- I do have an experience under real estate which is of 1.6 year from 22.11.2022 to 25.04.2024.
- Sold an average 4 premium flats, sites, joint venture acquisition per month & achieve target goals with good incentive structure.
- Conferred with potential customer regarding equipment needs & advise customer on types of flats, sites, joint venture acquisition to be purchased.
- Achieved profitability during first month of operation under new ownership.
- Recruited & interviewed 10+ Business development managers.
- Scheduled meeting for landlord & customer to deal business.

Bimal auto agency-Assistant sales manager

- I do have an experience under Auto mobile as AM which is of 1.6 year from 05.05.2021 to 01.11.2022.
- Led a salesforce of 15 sales representatives & increased sales by 15%
- Increased delivery growth monthly & boosted profit through sales target & Sold an average 10+ Luxury cars.

Advaith Hyundai-Sr.Team lead & Sales consultant

- I do have an experience under Auto mobile as Sr.TL which is of 2.5 year from 01.11.2018 to 15.04.2021. And Sales consultant from 10+ year
- Recruited & interviewed 20+ new sales representative & handled them for achieving their targets
- Negotiated financial terms with customers
- Sold an average 20+ cars per month & achieved target goals

<u>Skills</u>	<u>Activities</u>
<ul style="list-style-type: none">• Sales management	<ul style="list-style-type: none">• Leadership & Team work
<ul style="list-style-type: none">• Customer service	<ul style="list-style-type: none">• Strong communication skills & marketing skills
<ul style="list-style-type: none">• Microsoft office, excel & power point, Reporting & documentation	<ul style="list-style-type: none">• Time management & Problem solving

Personal profile:

Date of birth	02/11/1971
Email id	Ashwinkumar.s1971@gmail.com
Contact number	7022525619
Languages known	Kannada, English, Tulu, Hindi, Telugu
Address	#396/68 Sheshachala Nilaya 7 th main 4 th cross 2 nd floor Vinayaka layout Whitefield Bangalore 560066
Education	Puc

Yours Sincerely

S Ashwin kumar