
ANKUR SHARMA

Mahada Colony, Near Kanania Wall Street, Andheri East, Mumbai
9925251655 | ankursh99255@gmail.com

OBJECTIVE

To secure a challenging position where I can effectively contribute my skills, and innovative ideas to gain knowledge in the work oriented environment.

EDUCATION

2019

- **Tolani College**
Graduate

SKILLS

- Digital Marketing, Lead Generation, Closing, Problem Solving

EXPERIENCE

December 2022 -
January 2024

- **Sr. Portfolio Manager**
SquareYards
Responsibilities
 - Prospect for new clients through cold calling.
 - Qualify leads and assess client needs and budgets.
 - Research and present properties that align with client requirements.
 - Conduct Site Visits and effectively showcase features and benefits.
 - Negotiate deals and close sales.
 - Manage sales documentation and ensure adherence to legal requirements.
 - Maintain a positive and professional relationship with clients throughout the sales process.
 - Follow up with clients after the sale to ensure satisfaction.

NOVEMBER 2020 -
OCTOBER 2022

- **BDE & HUMAN RESOURCE**
USA BASED COMPANY

PROJECTS

- **Sales Closed:**
GODREJ BLISS: 1 | UK REALTY: 1 | ENSO SANZA: 1 | SUNTEK NAIGAON: 2 | DOSTI GREATER THANE: 2

ACHIEVEMENTS & AWARDS

- Achieved an Appraisal in SquareYards

INTERESTS

- Football, Cricket, Gaming

LANGUAGES

- English, Hindi

ADDITIONAL INFORMATION

Date Of Birth : 10th October 1996

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