

Nikhil Verma

Assistant Sales Manager



✉ nikkis9891@gmail.com

☎ 8668527366

📍 Navi Mumbai, India

📅 09/04/1998

👤 Single

PROFILE

An ambitious, target-focused, and assertive sales manager with experience in problem-solving and strategic thinking to improve the sales approach to secure a position as a sales specialist and utilize my skills and experience to drive sales and generate revenue for the organization.

EDUCATION

BsC in Hotel Management

Amro College of Hotel Management
2016 – 2019 | Nashik, India

H.S.C

Dr. M. S. Gosavi College of Science
2014 – 2016 | Nashik, India

S.S.C

Holy Family Convent High School
2014 | Igatpuri Nashik, India

SKILLS

- Good Communication
- Leadership
- Active Listening

LANGUAGES

English

Hindi

Punjabi

Marathi

PROFESSIONAL EXPERIENCE

Property Pistol

Assistant Sales Manager

05/2023 – present | Navi Mumbai, India

Perform marketing tasks. schedule appointments.

conduct follow-up calls.

Understanding client's requirements.

Generating leads.

Meeting or exceeding sales goals.

Negotiating all contracts with prospective clients

Four Season Hotel

Hotel Management Trainee

11/2017 – 03/2018 | Mumbai, India

Front Desk Management

Housekeeping

Managing food and beverages service

Provide support in the day-to-day operations of the

Hotel

Managing Kitchen activities

Karma Builders

Freelancer

04/2015 – 03/2016 | Nashik, India

Provide consulting services to clients to help them
navigate real estate.

Conduct inspections and coordinate property showings.

Advise clients on home buying options.

Collaborate with clients to understand their needs and
provide appropriate property options.

DECLARATION

"I hereby declare that the information stated above is
true to the best of my knowledge."