

# APOORV THORAVE

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## Summary

Proactive Real estate professional experienced in Sales. Persuasive negotiator with extensive knowledge of contracting and lease management. Dedicated to profitable outcomes and continuous business improvement.

## Experience

**Property Management & Sales** Feb 2020 to Current

**Red Motive Realty Services Pvt Ltd - Pune**

Leading Area Manager at Red Motive Realty Services managing all the properties of Bennett Coleman & Co Ltd basically known as The Times Group and selling them also.

### Major Work

- . Helping for acquiring the properties of Times Group.
- . Property Management/Facility Management.
- . Property Sales.
- . Maintaining relations with channel Partner.
- . Channel Partner Sales (Besides Times Group)
- . Arranged property repairs, obtaining quotes from contractors for maintenance issues.
- . Arranged and carried out property inspections, preparing Reports every month and sending it to BCCL.
- . Conducted property tours to potential buyers.
- . Organized sell deed agreements signing and property rights transfer.

## Skills

- Multitasking Work
- Property Management & Sales
- Team management
- Property showing
- Team supervision
- Positive attitude
- Team coordination
- Hardworking
- Communication skills

## Education

**Computer Hardware & Networking, Computer Hardware & Networking** 2018  
Naralkar Insititute - Pune, MH

**HSC Passed** 2016  
Maer's MIT - Pune, MH

## Languages

**English: First Language**

**English:**  **B2**

Upper Intermediate

**Hindi:**  **C2**

Proficient

**Marathi:**  **C2**

Proficient