



Saif Mulla

MMS Marketing (2022-24)



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Address:
1106, Haj Committee of
India, M.R.A Marg,
Mumbai 400001

Skills:
Communication Skills
Relationship
Management Skills
Leadership Skills
Quick Learner Skills
Teamwork
Management Skills
Organisational Skills
Adaptability
Negotiations Skills

Languages Known:
English, Hindi, Marathi

Date of Birth:
14-February-1994

Age:28

EDUCATION

POST GRADUATION | Thakur Institute of Management Studies & Research, Kandivali, Mumbai |
2022-24

Master of Management Studies Marketing
University of Mumbai

GRADUATION | College of Agriculture, Pune | 75.40% | 2016
Bachelor of Science in Agriculture
Mahatma Phule Krishi Vidyapeeth, Rahuri

XII (HSC) | R.B.Jr. College, Aundh, Satara | 76.17% | 2012
Science
Maharashtra State Board of Secondary & Higher Secondary
Education

X (SSC) | St. Paul's School, Satara | 80.55% | 2010
Maharashtra State Board of Secondary & Higher Secondary
Education

WORK EXPERIENCE

Landmark Realty

03 months (Aptil'23 to July'23) | Sales intern

Internship Project Title: Consulting and Assisting Prospective buyer in selecting and buying their dream house

- Contacted about 650 Prospective home buyers (Clients)
- Given briefing on the various projects to various clients
- Made the client visit the project physically and explained them the project on field.
- Closed few deals of property with the help and guidance of my senior executives.

UPSC Demystified academy by Saif Mulla

04 Years & 2 months (Oct 18 to Jan'23) | Co-owner

- Worked as Mentor, Evaluator, and the owner of the academy.

RAW (Rural Agricultural Work Experience)

06 months (Jun'15 to Dec'15) | Intern

- Internship on how the rural economy works.

CERTIFICATION PROGRAM

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- Completed course on “Universal Human Values” conducted by Thakur Institute of management Studies & Research,
- Completed Certification course on “Computer Hardware & Networking”.
- Completed course of “MS-CIT (Maharashtra State Certification in Information & Technology)”.
- Completed course on “Introduction of MS Excel”.
- Completed course on “Beekeeping” by Central Bee Research Institute Pune
- Completed course on “Fundamental of Digital Marketing” by Google Garage

CO-CURRICULAR AND EXTRA-CURRICULAR ACTIVITIES

- Selected in **Top 12** candidates **from the world** and **only 1** from **India** in the final round for **UNICEF, United nations**, Geneva, **Switzerland** Internship.
- All India **National Solo Dance Championship Winner**.
- **Qualified Food Corporation of India (Govt. Of India) Phase 1** Examination
- Secured **All India Rank 1** In the entrance exam for **UPSC meritorious students** conducted by Haj Committee of India under Ministry of Minority Affairs of India.
- **Qualified UPSC Prelims** Examinations.
- **Qualified MPSC Prelims** examination for Group 1 services, Govt. of Maharashtra.
- Worked as **GS** (Councillor of Students Council) of College of Agriculture, Pune.
- **Placement cell coordinator** at Thakur Institute of Management Studies and Research.
- **National level Silver Medallist** in **Tug of War** National Championships.
- **State Level Silver Medallist** in **Taekwondo** Maharashtra Championship.
- **NCC B and C certificate holder**
- **Head of NCC Maharashtra Directorate** at All India **National Trek, Gujarat**.
- Represented University at **All India Youth Unifest, Bangalore**.
- **Acted** in few **movies** having lead roles in some movies.