



Jagdish Gajaram Choudhary

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Objective

Experienced salesperson with strong problem-solving skills and a passion for working with people interested in working for Star Estate to help increase sales and build on the success of the company in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

Experience

- Property Pistol Realty Private Limited** July 2022 - Active
Assistant Sales Manager
- Working as Closing Sales Manager making clients understand regarding project's offered by Grade A+ developers namely Godrej Properties, Lodha Group, Mahindra Lifespaces, Birla Estates.
- Closing deal acting as a bridge between buyers- developers
- Experienced in new property launches and sustenance across KDMC, Thane, Chennai and Ahmedabad locations.
- Perfect Coaching Classes, Kalyan** May 2020 - March 2021
Teacher
- Online Mode of Teaching through Zoom Platform
- Taught Final Year Students From Management Background for Semester 5 and Semester 6 w.r.t. University of Mumbai syllabus.
- Common Subject: Logistics and Supply Chain Management
- Marketing Specialisation Subjects namely Service Marketing, Sales And Distribution Management, Retail Management and International Marketing.
- Human Resource Specialisation: Human Resource Management in Service Sector Management.
- Futwork** April 2021 - October 2021
Out-bound Telecaller
- Futwork is out-bound projects for multiple organisations from WFH Basis through Mobile Application.
- Completed Training for Certified Telecaller and by the time I ended this journey was a Senior Telecaller on Futwork.
- Worked for Brand like Pagarbook, Khatabook, Able Jobs, Switch My Loan.

Education

- Amrita University, Coimbatore** 2023-25
Master's In Business Administration - Online Pursuing
- K. M Agrawal College, Kalyan - University of Mumbai** 2020
Bachelor In Management Studies - Marketing
8.95
- New English Jr College, Ulhasnagar - MSBSHSE** 2017
Higher Secondary School Certificate
61.08%
- Fatima High School, Badlapur - MSBSHSE** 2014
Secondary School Certificate
70.40%

Skills

- Active Listening
- Empathy
- Product Knowledge
- Time Management
- Negotiation
- Building Relationships
- Effective Communication
- Project Management
- Objection Handling

Projects

- **Godrej Sunrise Estate, Oragadam, Chennai**
Currently, selling new prelaunch project Godrej Sunrise Estate an integrated plotted development in 60 Arces by Godrej Properties at Oragadam, New Chennai.
- **Dosti Greater Thane, Kalher, Bhiwandi.**
Sold Phase 2 in new launch for Dosti Group's township project "Dosti Greater Thane"at Kalher with a land parcel of 125Acres planning of 1/2bhk in affordable housing.
- **Godrej Garden City, Jagatpur, Ahmedabad.**
Sold phase 11 in new launch for Godrej Properties named "Celeste" in Godrej Garden City a township of 200acres near Sarkhej Gandhinagar highway with planning of 2/3bhk lifestyle product alongside affordable pricing.
- **Lodha Palava, Manpada, Dombivili**
Sold Lodha Palava Phase 2 in sustenance near Premier Colony and downtown both lifestyle products offered by Lodha Group a proposed city "Palava" planning of 4500+acres managed by PCMA connecting Navi Mumbai, KDMC and Thane locations.
- **Birla Vanya, Shahad, Kalyan**
Sold "Birla Vanya" in sustenance offered by Birla Estate's near shahad railway station a lifestyle product with planning of 1/2/3/4bhk and lush greenery with 60% open spaces in a land parcel of 21acres.

Achievements & Awards

- BMS course aggregate 1st College Rank Holder in Academics

Interests

- Sales
- Marketing

Activities

- Channel Partners Meet

Languages

- English
- Hindi
- Marathi

Personal Details

- Date of Birth : 05/05/1998
- Marital Status : Single
- Nationality : Indian
- Gender : Male