

JIGNESH BHARAT RATHOD



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📍 RC BARRACK - 22 ROOM NO - 1028
CHEMBUR CAMP MUMBAI 400074.

🚀 SKILLS

SAP

MS-Office

Tally ERP 9

Corel Draw

Adobe Photoshop

👤 PERSONAL DETAILS

Date of Birth : 06/10/1992

Marital Status : Single

Nationality : Indian

Gender : Male

Hobbies : Cricket and Football

🎯 OBJECTIVE

Experienced Sales Manager with a demonstrated history of working in the Manufacturing & Consumer Goods Industry. Strong Analysis and Research professional with a Master Of Business Administration - MBA focused in Marketing.

📁 EXPERIENCE

Officer

July2018 - July2022

Titan Eyeplus - Titan Company Ltd

Optical Dispenser.

Helping customer in choosing frames and lenses.

Smooth and effective functioning of the store.

Customer Service.

To generate sales for the assigned category.

Resolving all customer complaints on time.

Ensuring availability of SKU in the assigned category.

Responsible for the P&L. Reduction of shrinkage.

Taking feedback from customers to improve store operations.

Cashier

Aug2015 - Sep2016

Croma - Tata Enterprise

Receive payment by cash, cheque, debit & credit card.

Issue receipts, refunds or change due to customer.

Ensure all merchandise ticket are proper.

Making of credit note.

Up Selling & Cross Selling.

Daily deposit of cash and cheque.

Ensuring that the billing process is faster.

🎓 EDUCATION

MBA - Master Of Business Administration- Marketing

2018

SRBS - Mumbai University

BFM - Bachelor Of Financial Markets

2015

S K Somaiya College - Mumbai University

Computer Diploma

2010

Keerti Computer Institute

🚀 PROJECTS

Mystery Shopping

Provide innovative strategies to ensure comprehensive solutions to current business. Offer a multitude of data collection and loss prevention services.

🏆 ACHIEVEMENTS & AWARDS

Won highest sales targets achievement " Titan." (Aug2018)

Won highest selling extended warranty " Croma." (May2016)

Won inter college competition "Chess." (Jan2014)

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