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| Mobile: 8850061900  E- Mail:  [tailorb801@gmail.com](mailto:tailorb801@gmail.com)  Skill Highlights :  Good listener, Clam under pressure, Communication skill, MS Word, MS Excel, Good Team Player, Service – focused.  Languages :  English, Hindi, Marathi, Gujarati.  Interests :  Interested in learning new things. Visiting Spiritual Places.  Certifications :  Digital Marketing | **Bhavesh Mahendra Tailor**  **Career Objective**  Seeking a career to utilize my knowledge, personal skills to gain comprehensive understanding of a reputed organization so as to take responsibility and contribute significantly.  **SPECIALIZATION**: MARKETING.  **ACADEMIC QUALIFICATIONS**   |  |  |  | | --- | --- | --- | | **DEGREE** | **BOARD/ UNIVERSITY** | **YEAR** | | MMS | Mumbai University | 2019 | | B.COM | Mumbai University | 2017 | | HSC | Maharashtra State Board | 2013 | | SSC | Maharashtra State Board | 2011 |   **Internship**  Amul Apr 2019 – June 2019 (2 months)   * A Research Study on Dairy Milk Product of Amul. * To assist the customers for buying products. * To analyze retailer survey and identify problem areas. * The research includes retailers, local areas, consumers and Distributors. * To Study the different ways to increase the market share in milk.     **SEMINARS & WORKSHOPS ATTENDED**   * Attended “Personality Development” training in MMS. * Attended seminar at “Bombay Stock Exchange”. * Participated in “International Conference” in Paradigm Shift. * Participated in “CSR” Activity Shift held in the month in management of October 2017. * Attended “E- Summit Workshop” in ITM College.   **Extra Curriculars & Achievements**   * Certification in MS-CIT. * Certification in National Environment Talent Search Examination.   **Work Experience:**  Charms Global City Feb -20 – Aug 20 (6 months)  Sales Executive   * Maintaining Relationship Channel Partners. * Attending Walk in Customers, Channel Partners and Clients. * Continuous follow up with the customers, building and retaining client relationship through continuous follow up with clients for their requirements. * Maintaining good relation with existing new channel partners.   Property Concierge January 2021 – Present  Sales Associate   * Coordination with Sales Manager and clients. * Clients Site visit in different areas. * New launch projects attend Channel partner meeting. |