

ALI SHAIKH



164, Maulana Azad rd, Adam Siddque Bldg, 1st Floor R.no13,
Mumbai:400008.
7045471483 | alishaikh199915@gmail.com

OBJECTIVE

Marketing professional and interior designer. Proven ability to develop effective marketing strategies, meet sales targets and enhance market presence. To secure a marketing position in a dynamic organization where I can utilize my skills in branding, advertising, and market research to drive business growth and increase brand awareness. Skilled in Excel, and team collaboration.

WORK EXPERIENCE

09/2022 – 4/2023	Project Manager, Faizan suhel design pvt ltd. Reined in project costs while meeting key milestones.Developed and initiated projects, managed costs, and monitored performance. Updated operational methods, oversaw accounting procedures, tracked information and compiled data to improve efficiency.
12/2020 - 03/2022	Project Engineer, Paper Flower Infra pvt ltd. Fostered relationships with vendors to promote positive working relationships. Provided management for internal personnel, contractors and vendors. Maintained open communication by presenting regular updates on project status to customers.
10/2019 – 02/2020	Telcaller, Global e Tele Services Pvt ltd.. Achieved high conversion rates by conducting outbound calls, resulting in a 25% increase in customer acquisition and retention.

EDUCATION

2021/2022	IITC Interior Designing, Diploma.
2017/2020	B.M.S(Marketing) Burhani college.
2015/2017	Maharashtra College Of Arts, Science & Commerce College.

PROFESSIONAL CERTIFICATES

- Excel basic & advanced.
- Data Analytics.
- Auto Cad.

SKILLS

- Excellent communication and interpersonal skills.
- Proven ability to work under pressure and meet deadlines.
- Team player with the ability to work collaboratively towards achieving common goals.