##### **ARNAB DEB**

**2B,Monilal Banerjee Road**

**Khidderpore**

**Kolkata-700023**

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**CAREER OBJECTIVES:**

**I desire to be engaged in a professionally and financially gainful employment in a professionally managed organization that offers professional growth and provide scope to utilize and update my skills and abilities with repute anywhere in the world. While being on the job, my further objective is to learn more and more and, in that way, to be more productive and reliable to my employer.**

**SUMMARY OF WORKING EXPERIENCES:**

## Senior sales officer: city home pvt ltd

## Total period worked: February 2016 to till date

* **Senior sales officer : Swan housing & infra pvt.ltd**
* **Total period worked: August 2013 to November 2015**
* **Job responsibility: used to sale residential project**
* **Senior Sales Executive – MayFair Group Pvt. Ltd.:**
* **Total period worked:**
  + **October,2009 to july 2013**
* **Job Description: It’s a real estate Company where we responsible for sailing various projects across South Kolkata like Kalikapur, Nayabad, Naredrapur, Atlas Point and many more. We are generating lead and handling clients those who are interested for buying any properties along with developing business for my employer.**

**Councellor –Home Search , ICICI Bank: Worked as a Team Manager**

* **Total period worked:**
* **July, 2007 to September,2009**
* **Job Description:** It’s a real estate Company where we tie-up with the builders on behalf of ICICI Home Search, Then, First we are given lead

By the Home Loan Executives as well as other Bank Branches .We make contact with them and those clients who are interested in buying any properties & if finalised the deal then we collect 2 % brokarage of total property valuation.

* **Sales Executive – Credit Cards, HDFC Bank:**
* **Total period worked:** 
  + October,2006 to april,2007 (6 months)
* **job responsibilities:**
* To generate leads from my personal contacts and to fill the form by

them to apply for credit card.

* + Developing the business of my employer.
* **Achievements:** 
  + I’ve drawn incentives in cash and things in subsequent months.
  + I’ve got the experience here for the first time to work in the field.

**LANGUAGE ACTIVITIES:**

* **English:** Can speak, read and write.
* **Bengali:** Can speak, read and write.
* **Hindi:** Can speak and read.

**COMPUTER LITERACY:**

* **MS Office:** MS Word, Excel, PowerPoint,
* **Internet:** E-mail, Internet surfing, Web page opening.

**SUMMARY OF ACADEMIC QUALIFICATION:**

* **Graduation:**
* I’ve passed the **B.Com.** Examination in the year of **2003** under the **Calcutta University**.
* **Higher Secondary:**
* I’ve passed the **Higher Secondary** Examination in the year of **1999** under the **W.B.C.H.S.E.**
* **Secondary:**
* I’ve passed the **Secondary (Madhyamik)** Examination in the year of **1997** under the **W.B.B.S.E.**

**PERSONAL DATA:**

* **Date of birth:** The 12th March, 1977.
* **Fathers name and permanent address:**
* Uma Pada Deb; 2B,Monilal Banerjee Road ; Khidderpore; Kolkata – 700023
* **Religion:** Hindu by birth but do not conform to any known form of religion.
* **Nationality:** Indian.
* **Status:** Married.
* **Area of interest:** Making relations with every kind and type of people and to read their mind.
* **Hobbies:** Reading Books, Making Friends and to learn more and more.

***I hereby declare that the information given above are true and correct to the best of my knowledge and belief.***

**Dated ………… ………………….**

**(signature)**

**Kolkata Arnab Deb**